

Minutes

CBA Board Meeting
July 14, 2012
Mountain Forge, Truckee, CA

Board members

1. Lowell Chaput *
2. Dennis Dusek 2
3. Herb Upham *
4. Alan Drew *
5. Lance Jensen
6. Robert Jensen
7. Mario Baggiolini *
8. John McLellan
9. Monica Coyne
10. Tom Owens *
11. Georg O' Gorman *

*Indicates present

Board members not attending:

1. Lisa Guthrie
2. Dennis Dusek
3. Bob Jensen
4. Lance Jensen
5. Monica Coyne
6. John McLellan

AGENDA

1. Attendance – Herb Upham
 - a. Roll: Board Members (6) Guests (3)
2. Approval of Agenda – Herb Upham
3. Approval of Minutes – Herb Upham
 - a. By e-mail 5/27/2012 ... posted on web site
4. Treasurer's Report – Tom Owens Approved Unanimously:
Report attached end of the minutes

Grant and memorial accounts are being separated from main account so that accounts will not be comingled. This will result in a streamlined accounting report.

ACTION Tom to contact Dennis to account for sound equipment purchased at Spring Conference.

ACTION Letters of donation will be done by tax time.

ACTION Tom to coordinate conversion of CD to Tom and Lowell's names at bank

May to move to PayPal CC solution at lower cost than current CC fee with WFB

7/29/2012 Herb Upham

Approved with "**ACTION**" indicating action items and spelling correction in membership report

5. Vice President's report: Delivered by Herb

Placerville 2013 Spring Conference: Dennis

Has all the demonstrators lined up, hotel rooms blocked off, and food for banquet lined up. Going well but got a long ways to go.

Western States: Dennis/Herb

Dennis met with Darryl Nelson in June and went over what CBA could help with. Darryl said CBA could participate in the conference in any capacity. The best help that CBA could provide would be to get members to attend the conference. Dennis will send Darryl the sizes of the CBA tents and see if they are needed. Western States 2013 is going to be Aug 22-25. Gov. Camp, Mt Hood.

Committee Reports:

1. Spring Conference –

Final report in Treasurer's report

Fairgrounds refund \$500+is not included in report

2. Membership - Lance Jensen

Committee member: Lance Jensen

Membership continues to increase and the current membership is at 733.

The flow of information between treasurer, secretary and committee is very good.

There are significant changes coming concerning the mailing of the magazine requiring the roster to be at the printer even earlier then now if we continue to want the magazine to the member on or before the first day of the issue month. We will learn more about the processes of the mailing during the next few months.

A new roster was sent to all board members and education chairs s on 7-12-12.

There are 277 members that have not renewed from 2011/12

There are 171 members that did not renew from 2010/11.

With the loss of the other membership committee member I am looking for anyone who would want to participate on the committee.

Lance Jensen

... **ACTION** Lance please mail to 277 a invitation post card

... **ACTION** consider youth membership plan like ABANA (membership at lower rate ...)

3. Publication –

No report: see action item

4. Promotions – Team discussion ... Monica, Dennis, Lowell, Herb, (Bob)

7/29/2012 Herb Upham

Approved with "**ACTION**" indicating action items and spelling correction in membership report

I have been handing out membership brochures, with the corrected membership costs, at hardware stores, and the TechShop in San Jose. Monica may have something to add. Bob

5. Magazine - Mike Mumford

Editor Inputs for CBA board meeting 7 July 2012

1. **General:**

going pretty well; I feel like we've had a good year for the magazine received lots of photos but articles are hard to get trying to keep schedule on track to get to average member on 1st team working well

1a. **The big issue lately:**

due to increasing requirements from the USPS, our mailing service (Promailers) is closing up shop; we are in process of converting over to a new service (tentatively, our printer Advantage Print)

1b. **I appreciate everyone's cooperation:** things are mostly working well. But, we still need more home-grown articles.

2. **Status of Sept-Oct issue**

most of this issue is complete (7/7/2012)

what's left are any late-breaking news, calendar announcements/forge workshops schedule changes, and bio info about Peter Ross (Oktoberfest lead demonstrator)

an issue about publication priority for an article about the Moten/Cisneros chair was resolved with Anvil's Ring editor; we'll publish an article about the joinery in Sept, they'll publish about the chair in Dec

3. **Statistics**

Average number printed in FY2011-2012: 839

Max number printed (Mar-Apr): 946

3. **Budget increase**

At last BOD meeting, requested a 3.5% increase to cover expected price inflation. (total \$29,000). Nothing heard from BOD on this. (NOTE: APPROVED at last meeting)

4. **Editor exchange**

continuing to slowly convert to pdfs, sent electronically we're used a number of articles from other newsletters; I would prefer to have all California content, but need articles

5. **Web & email**

ACTION (Lisa) is there a way to send email from editor@calsmith address? web-based? can we filter the 20-30 spam emails that I get daily?

6. **Magazine Content**

6a. **instructor articles**

ZERO response to an email to all of the newly-awarded instructors (given out at Spring Conference) requesting help creating an article based on their instructor demo

these are a rich source of articles: please keep me informed of upcoming instructor qualification demos I'll hit this again after I return from the ABANA conference

6b. **articles based on scholarships**

printed article by Chad Gagnon about the Dan Miller class at Campbell

7/29/2012 Herb Upham

Approved with "**ACTION**" indicating action items and spelling correction in membership report

looking forward to another article based on Dan Miller class, (2 scholarships given to CBA members for that class)

6c. **my challenge to the board continues: help me find articles!**

this doesn't mean you have to write: help me find writers/articles
please respond with a tip for "I thought everybody already knew this"

6d. we **need articles/photos/etc**

while I've had plenty of material to work with, I'm running much closer to empty than is comfortable; help me find articles!

Respectfully Submitted,
Mike Mumford
Editor, California Blacksmith Magazine

6. Website – Lisa Guthrie

Home Page Slide Show updated and only shows most current event 2012 Spring Conference. It will be updated after each event to show only the most current.

Events Page and Oktoberfest Page have had images replaced but they have not populated yet. Will continue to monitor this to make sure the changes work.

The Class Calendar is up to date given email requests and it has been matched to the current published magazine.

The Events Calendar is up to date and includes 2013 Spring Conference and Western States Conference. The website requires an Event Contact so for both of these I added Dennis Dusek. If there is a different contact please let me know. In the meantime I will ask Dennis.

2012 Oktoberfest is posted but full event information is waiting a response from Dave Nouret, he is sending me the information that was settled on for the next Magazine.

I have reached out to Laura Parker on updating the library.

The current Membership Roster is Posted.

I update information as it comes to me and when I receive the Magazine. It would be helpful for anyone managing an event to let me know the posting schedule and alert me of new issues like when registration is open etc. I try and glean what I can but I am not in all of the loops on event planning.

Please forward any postings related to Eden's passing. I did not want to get ahead of the family's time to grieve the tragic loss.

Lisa

7/29/2012 Herb Upham

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7. Library – Laura Parker

There has been no member activity but we have added two new DVD's to the collection and Lowell donated a book on Roberto Girodani's work.

8. Grants - Daniel Dole Kirk McNeill

No report

9. Education - (Peter Clark)

Education:

Dennis has stepped back in to education until a new Education chair has been appointed. Bill Stuart and Randy Augsburg are holding central education area. Both are skilled smiths and good teachers. Michael Horgan has signed on to help Alex Bashta run the education south. Michael teaches blacksmithing at Adams Forge. Please thank these new folks for signing on.

Peter Clark has been working on the education area for Oktoberfest and has been in touch with Dave Nourot making sure that he is up to speed what education roll is in the event. Also working on a workshop with Daniel Miller in the spring. Nice work Peter.

Mark Kochan organized a CBA promotions demo at the El Dorado County Fair. Went very well. Thank you Mark Kochan.

Dennis and Josh want to have the new ABANA curriculum finished and in place before a new Education chair is put in.

O'fest, Brett Moten and Chad Gagon will be demonstrating ... Friday night bar draw competition

Education is largest committee ... Tom suggests periodic coordination meetings

ACTION Tom will create a CBA business card format and send it out ...

10. Election Committee – Dennis Dusek

No Report ... **ACTION** need 4-5 members for next year

11. Finance Committee - Alan Drew (Lisa Guthrie)

Finance Committee Report

07/14/2012

“Investigate the possibility of an Oktoberfest type of event for Southern California”

The Oktoberfest event at Fritz Hagist's property is something unique.

The Oktoberfest differs from an ordinary CBA event for several reasons.

If we are trying to create a similar event for our members who live in Southern California

We have to look at what makes Oktoberfest special.

- 1.) Rural, historic setting.
- 2.) Camping on site
- 3.) Major demonstrator(s) in addition to hands on workshops.
- 4.) Creative, festive, and unusual menu.

7/29/2012 Herb Upham

Approved with **“ACTION”** indicating action items and spelling correction in membership report

5.) Spontaneous activities such as music, story telling, and revelry

The great memories of Oktoberfest are as much about camping out in a beautiful place and eating fresh oysters from Tamales Bay as they are about who the main demonstrator was.

In addition, most of us only have access to Fritz' beautiful property and shop on that one occasion each year and that's another reason why we make the journey.

So, when we think of a site for a similar event in Southern California, we need to seek out an unusual, historic, and beautiful site that can facilitate some or all of the type of activities mentioned above.

This line of thinking leads me to look a bit harder for a venue, rather than going with the easiest choices or basically re-naming existing events "Oktoberfest".

To try to create an Oktoberfest at the Antique Gas and Steam Museum in Vista could work, but we need to enhance the activities to make it something truly unusual.

When I look at our membership roster, I can see that we have members living in locations that might just offer the right venue.

We have members living near Yucaipa, Mt Baldy, Big Bear, Idyllwild, Springville, Julian, Ojai, etc. who could offer "local knowledge" about possible venues.

Since we would need people "on the Ground" in So-Cal to really make this work, I suggest that we try to find committee members by recruiting from our CBA General membership.

To begin, I can prepare flyer to the general membership describing what we're trying to create and some suggestions as to what criteria is needed to make it happen.

We can run this in the CBA magazine and see what kind of interest and feedback that we get.

I can be the contact person to help organize respondents into a group, provide that group with background and information to help create an authentic event rivaling the Oktoberfest.

To summarize, if we are going to create and offer an authentic 'Oktoberfest' type of event

The event should be something innovative and different from existing CBA activities Southern California.

To create an entirely new event will take leadership and planning as well as input and participation by the people who are actually in the area that the event will serve.

I would suggest that this Board discuss the idea and decide whether (or not) to proceed in the fashion that I've suggested.

7/29/2012 Herb Upham

Approved with "**ACTION**" indicating action items and spelling correction in membership report

If the board votes to proceed, I would also suggest that the Board approve an allowance to be reimbursed from budget line 6200 'Special Projects'.

This would be used to cover start- up costs such as: additional printing, mailing, telephone, possible travel/site visits, and other research and development related costs directly associated with this new event.

12. Safety Committee - Georg O'Gorman

No known Safety problems since last Board meeting. Spring Conference ... events buy safety equipment ...

13. Policies and Procedures - John McLellan

No report

14. Conference Coordinator- Mario Baggiolini

No report ... **ACTION** Mario volunteered to help Lance with member renewal of the 277 un-renewed members

Old Business:

Spring Conference final \$ report in treasurer's report

New Business:

1. Wayne's World / SoCal event
 - a. **ACTION** Mario to contact Wayne regarding WW 20XX
 - b. Overlap with Adam's forge is being dealt with ...
 - c.
2. Generic Merchandise
 - a. Linda ... 6 boxes of material..
 - b. O'fest... web store of items, Owner needed to manage and store ... Tom Owens will inventory and set up sales process for web sales
 - c. Need suggestions for committee to assist Tom
 - d. **ACTION** Tom to take possession of inventory
3. Old CBA Brochures
 - a. **ACTION** Use them ONLY if a current membership application is attached! New brochure not to include membership application due to it becoming dated
4. Flight Diomedia update
 - a. Moved to 7/9 to Marina Planning Comm approved 7/11 install 7/25 will receive additional wax finish
 - b. Response seems to be growing in Carmel City Council (exception to City policy for 1 year and allowed to be for sale)
 - c. Cost \$395 to apply CBA asking \$15,000
5. O'fest logistics
 - a. ?? Dave and Bill Roberts
6. **ACTION** Tom & Herb finalize membership software discussion
- 7.

Correspondence:

Secretary: Flowers and bereavement card sent for Eden Sanders

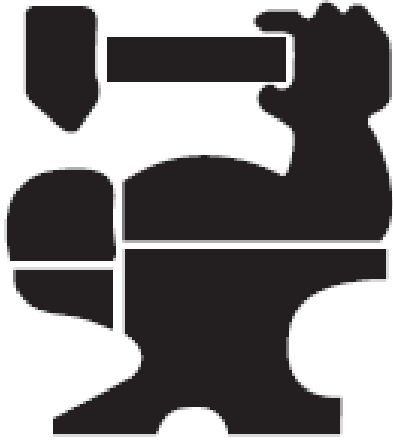
Comments and questions:

Forged flowers for Eden are well received ...

Adjourned: 12:05

7/29/2012 Herb Upham

Approved with "**ACTION**" indicating action items and spelling correction in membership report



California Blacksmith association

*Treasurer's Report
6-30-2012*

Treasurer's Report 6-30-2012

1. To summarize the cash flow for the first fiscal quarter of the 2012-2013 year we received \$81,071.88 in income from dues and event income and \$58,768.01 in total expenses. Our balance sheet is up to \$84,844.91 total assets. This gives us a net profit for the first quarter of the year of \$22,303.87. In large a part, the profit comes from the very successful Spring Conference this year.
2. The equipment inventory is still underway and will probably not be completed until the end of next year.
3. Some clarifications to the reports provided today, Officer stipends are for the secretary and treasurer only now. I have moved the webmaster stipend into the web expense category and the magazine editor into magazine expense. This will give a truer picture of costs.
4. The letters of evidence for donations for reporting purposes have ot gone out but I will get to it before tax season arrives. (Hopefully in the next month or so.)
5. I have started to transfer our scholarship and grant funds into their own separate accounts that you will notice on the balance sheet report.
6. I need to start looking into the CD we have and need to get it in my name. Lowell and Julie are the signers. We are getting 0.15% on our deposit. I would like to start investigating on our options to see if we can get a better yield.
7. All in all this will certainly be a profitable year.

Thomas J. Owens
Treasurer

07/11/12

California Blacksmith Association
 Balance Sheet
 As of June 30, 2012

	Jun 30, 12
ASSETS	
Current Assets	
Checking/Savings	
1000 · Checking	
1005 · Main Checking 2865	15,415.98
1035 · Merchant Acct 8622	-99.81
1050 · Sect. Acct 6404	2,051.71
Total 1000 · Checking	17,967.50
1100 · Savings	
1106 · Toomey Memorial	4,600.00
1115 · Bedayn Thomson	600.00
1105 · Savings 0334	45,740.10
1150 · CD savings	15,937.31
Total 1100 · Savings	66,877.41
Total Checking/Savings	84,844.91
Total Current Assets	84,844.91
TOTAL ASSETS	84,844.91
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
2060 · WF Visa -7362	69.56
Total Credit Cards	69.56
Total Current Liabilities	69.56
Total Liabilities	69.56
Equity	
3000 · Opening Bal Equity	-5,512.77
3100 · Funds	
3120 · Grant Fund	41,736.80
3160 · Memorial, Toomey	4,500.00
3180 · Bedayn Thomson Grant F...	500.00
3200 · Operating Budget	71,250.00
Total 3100 · Funds	117,986.80
3300 · Allocated Funds	-112,986.80
3900 · Funds Balance	62,984.25
Net Income	22,303.87
Total Equity	84,775.35
TOTAL LIABILITIES & EQUITY	84,844.91

07/11/12

California Blacksmith Association
Profit & Loss
April through June 2012

	<u>Apr - Jun 12</u>
Ordinary Income/Expense	
Income	
49900 · Uncategorized Income	115.00
4000 · Dues	19,294.00
4100 · Conf income	
4101 · Registration	34,639.50
4102 · Meals	2,500.00
4103 · Iron in hat	3,780.00
4104 · Auction	19,894.00
4105 · Refund	-1,935.00
4106 · Merchandise Sales	<u>1,915.89</u>
Total 4100 · Conf income	60,784.39
4200 · Event income	
4201 · Evt registration	<u>1,212.36</u>
Total 4200 · Event income	1,212.36
4299 · Bank interest	153.23
4300 · Miscellaneous income	
4305 · Merch/Memorabilia Sales	<u>-487.10</u>
Total 4300 · Miscellaneous Inco...	-487.10
Total Income	81,071.88
Expense	
5000 · Magazine	
5001 · Magazine office	5,040.00
5003 · Magazine postage	413.95
5004 · Printing	2,361.64
5005 · Magazine Editor	<u>900.00</u>
Total 5000 · Magazine	8,715.59
5050 · Web Expenses	1,105.90
5100 · Conf expense	
5101 · Site/setup	4,919.77
5102 · Demos	11,888.64
5103 · Lodging	2,866.90
5104 · Sales exp	3,032.98
5106 · Food exp	5,992.16
5107 · Supplies	1,964.60
5108 · Misc conf exp	<u>11,282.14</u>
Total 5100 · Conf expense	41,947.19
5400 · Scholarships	
5410 · Other schools	<u>400.00</u>
Total 5400 · Scholarships	400.00
5500 · Library	42.14

07/11/12

California Blacksmith Association
Profit & Loss
April through June 2012

	<u>Apr - Jun 12</u>
6000 · Admin	
6010 · Bookkeeping Expense	560.25
6012 · Board meetings/travel	328.34
6014 · Office expense	127.55
6016 · Postage	44.17
6018 · Officer Stipend	1,800.00
6030 · Bank charges	209.35
6040 · CC Discount Fees	1,560.58
6050 · Lease, CC Machine	153.02
6060 · Membership	523.93
Total 6000 · Admin	<u>5,307.19</u>
6100 · Ins	
6112 · D & O Insurance	1,250.00
Total 6100 · Ins	<u>1,250.00</u>
Total Expense	<u>58,768.01</u>
Net Ordinary Income	<u>22,303.87</u>
Net Income	<u>22,303.87</u>

California Blacksmith Association
Profit & Loss Budget vs. Actual
 April 1 through July 11, 2012

	Apr 1 - Jul 11, 12	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
49900 · Uncategorized Income	115.00	49.03	65.97	234.6%
4000 · Dues	19,294.00	23,368.23	-4,074.23	82.6%
4100 · Conf Income				
4101 · Registration	34,639.50	25,447.06	9,192.44	136.1%
4102 · Meals	2,500.00	0.00	2,500.00	100.0%
4103 · Iron in hat	3,780.00	1,243.00	2,537.00	304.1%
4104 · Auction	19,884.00	2,260.00	17,624.00	879.8%
4105 · Refund	-1,935.00	0.00	-1,935.00	100.0%
4106 · Merchandise Sales	1,915.89	2,423.00	-507.11	79.1%
4107 · Advertising	0.00	0.00	0.00	0.0%
4110 · Misc conf revenue	0.00	0.00	0.00	0.0%
4100 · Conf Income - Other	0.00	0.00	0.00	0.0%
Total 4100 · Conf Income	60,784.39	31,373.06	29,411.33	193.7%
4200 · Event Income				
4201 · Evt registration	1,212.36	3,305.29	-2,092.93	36.7%
4202 · Evt sales	0.00	0.00	0.00	0.0%
4203 · Evt meals	0.00	0.00	0.00	0.0%
4204 · Evt Iron in hat	0.00	0.00	0.00	0.0%
4205 · Misc evt revenue	0.00	0.00	0.00	0.0%
4207 · Evt Auction	0.00	0.00	0.00	0.0%
4210 · Anvil Sales	0.00	0.00	0.00	0.0%
4200 · Event Income - Other	0.00	0.00	0.00	0.0%
Total 4200 · Event Income	1,212.36	3,305.29	-2,092.93	36.7%
4299 · Bank Interest				
4300 · Miscellaneous Income	170.48	66.55	103.93	256.2%
4301 · Contributions/gifts	0.00	0.00	0.00	0.0%
4302 · Grants	0.00	0.00	0.00	0.0%
4303 · Library fees	0.00	0.00	0.00	0.0%
4304 · DVD Sales	0.00	0.00	0.00	0.0%
4305 · Merch/Memorabilia Sales	-487.10	70.00	-557.10	-695.9%

07/11/12

California Blacksmith Association
Profit & Loss Budget vs. Actual
 April 1 through July 11, 2012

	Apr 1 - Jul 11, 12	Budget	\$ Over Budget	% of Budget
4306 · Safety Gear Sales	0.00	0.00	0.00	0.0%
4300 · Miscellaneous Income - Ot...	0.00	0.00	0.00	0.0%
Total 4300 · Miscellaneous income	-487.10	70.00	-557.10	-695.9%
Total Income	81,089.13	58,232.16	22,856.97	139.3%
Expense				
66900 · Reconciliation Discrepancies	0.00	-25.54	25.54	0.0%
69800 · Uncategorized Expenses	0.00	149.03	-149.03	0.0%
6200 · Special Projects				
6210 · Magazine Archival	0.00	0.00	0.00	0.0%
6200 · Special Projects - Other	0.00	0.00	0.00	0.0%
Total 6200 · Special Projects	0.00	0.00	0.00	0.0%
5000 · Magazine				
5001 · Magazine office	5,040.00	0.00	5,040.00	100.0%
5002 · Phone	0.00	0.00	0.00	0.0%
5003 · Magazine postage	817.23	857.46	-40.23	95.3%
5004 · Printing	2,361.64	2,660.79	-299.15	88.8%
5005 · Magazine Editor	900.00	3,901.94	-3,001.94	23.1%
5000 · Magazine - Other	0.00	0.00	0.00	0.0%
Total 5000 · Magazine	9,118.87	7,420.19	1,698.68	122.9%
5050 · Web Expenses				
5100 · Conf expense	1,106.76	175.56	931.20	630.4%
5101 · Site/setup	4,919.77	1,930.00	2,989.77	254.9%
5102 · Demos	11,888.64	5,204.00	6,684.64	228.5%
5103 · Lodging	2,866.90	1,351.68	1,515.22	212.1%
5104 · Sales exp	3,032.98	2,423.00	609.98	125.2%
5105 · Credit card	0.00	0.00	0.00	0.0%
5106 · Food exp	5,992.16	11,665.00	-5,672.84	51.4%
5107 · Supplies	1,964.60	5,489.83	-3,525.23	35.8%
5108 · Misc conf exp	11,282.14	260.00	11,022.14	4,339.3%
5109 · Adv.to conf. mgr.	0.00	0.00	0.00	0.0%
5100 · Conf expense - Other	0.00	0.00	0.00	0.0%
Total 5100 · Conf expense	41,947.19	28,323.51	13,623.68	148.1%

California Blacksmith Association
 Profit & Loss Budget vs. Actual
 April 1 through July 11, 2012

	Apr 1 - Jul 11, 12	Budget	\$ Over Budget	% of Budget
5200 · Event expense				
5201 · Evt site/setup	0.00	0.00	0.00	0.0%
5202 · Evt demos	0.00	0.00	0.00	0.0%
5203 · Evt lodging	0.00	0.00	0.00	0.0%
5204 · Evt sales exp	0.00	0.00	0.00	0.0%
5205 · Evt credit card	0.00	0.00	0.00	0.0%
5206 · Evt food	0.00	0.00	0.00	0.0%
5207 · Evt supplies	0.00	0.00	0.00	0.0%
5210 · Misc evt exp	0.00	0.00	0.00	0.0%
5200 · Event expense - Other	0.00	0.00	0.00	0.0%
Total 5200 · Event expense	0.00	0.00	0.00	0.0%
5300 · Ed/Training				
5306 · Ed. Event Demonstrator	0.00	1,000.00	-1,000.00	0.0%
5305 · Misc. Ed. Expense	0.00	2,478.00	-2,478.00	0.0%
5301 · Basic class development	0.00	0.00	0.00	0.0%
5302 · Basic class support	0.00	0.00	0.00	0.0%
5303 · Instructor training	0.00	0.00	0.00	0.0%
5304 · Workshop materials	189.87	300.00	-110.13	63.3%
5300 · Ed/Training - Other	0.00	0.00	0.00	0.0%
Total 5300 · Ed/Training	189.87	3,778.00	-3,588.13	5.0%
5400 · Scholarships				
5404 · Sierra Forge and Fire	0.00	0.00	0.00	0.0%
5401 · Aspery School	0.00	0.00	0.00	0.0%
5402 · Campbell School	0.00	0.00	0.00	0.0%
5403 · Turley School	0.00	0.00	0.00	0.0%
5410 · Other schools	400.00	200.00	200.00	200.0%
5400 · Scholarships - Other	0.00	0.00	0.00	0.0%
Total 5400 · Scholarships	400.00	200.00	200.00	200.0%
5500 · Library	42.14	0.00	-42.14	100.0%
5600 · Jennings Video	0.00	0.00	0.00	0.0%
5700 · Anvil Purchases	0.00	0.00	0.00	0.0%
5800 · Safety, Ed/Training	0.00	0.00	0.00	0.0%

07/11/12

California Blacksmith Association
 Profit & Loss Budget vs. Actual
 April 1 through July 11, 2012

	Apr 1 - Jul 11, 12	Budget	\$ Over Budget	% of Budget
6000 · Admin				
6070 · Processing Fees	0.00	315.00	-315.00	0.0%
6015 · Secretary's Expense	64.68	7.95	56.73	813.6%
6013 · Registration	0.00	300.20	-300.20	0.0%
6010 · Bookkeeping Expense	560.25	0.00	560.25	100.0%
6011 · Tax Preparation	0.00	0.00	0.00	0.0%
6012 · Board meetings/travel	328.34	2,032.46	-1,704.12	16.2%
6014 · Office expense	127.55	110.73	16.82	115.2%
6016 · Postage	44.17	112.85	-68.68	39.1%
6018 · Officer Stipend	1,800.00	4,877.42	-3,077.42	36.9%
6020 · Taxes & fees	0.00	0.00	0.00	0.0%
6025 · Returned Checks	0.00	0.00	0.00	0.0%
6030 · Bank charges	209.35	90.60	118.75	231.1%
6040 · CC Discount Fees	1,560.58	810.86	749.72	192.5%
6050 · Lease, CC Machine	229.53	195.75	33.78	117.3%
6060 · Membership	523.93	110.32	413.61	474.9%
6065 · Contributions/Donations	0.00	0.00	0.00	0.0%
6000 · Admin - Other	0.00	0.00	0.00	0.0%
Total 6000 · Admin	5,448.38	8,964.14	-3,515.76	60.8%
6100 · Ins				
6110 · Accident Insurance	0.00	1,201.50	-1,201.50	0.0%
6112 · D & O Insurance	1,250.00	1,250.00	0.00	100.0%
6114 · Liability Insurance	0.00	3,045.00	-3,045.00	0.0%
6100 · Ins - Other	0.00	0.00	0.00	0.0%
Total 6100 · Ins	1,250.00	5,496.50	-4,246.50	22.7%
6140 · MOMM Contribution	0.00	0.00	0.00	0.0%
6560 · Payroll Expenses	0.00	0.00	0.00	0.0%
Total Expense	59,500.21	54,481.39	5,021.82	109.2%
Net Ordinary Income	21,585.92	3,750.77	17,835.15	575.5%

07/11/12

California Blacksmith Association
Profit & Loss Budget vs. Actual
April 1 through July 11, 2012

	Apr 1 - Jul 11, 12	Budget	\$ Over Budget	% of Budget
Other Income/Expense				
Other Expense	0.00	0.00	0.00	0.0%
9999 - Suspense				
Total Other Expense	0.00	0.00	0.00	0.0%
Net Other Income	0.00	0.00	0.00	0.0%
Net Income	21,585.92	3,750.77	17,835.15	575.5%

California Blacksmith Association
Profit & Loss Prev Year Comparison
 April through June 2012

07/11/12

	Apr - Jun 12	Apr - Jun 11	\$ Change	% Change
Ordinary Income/Expense				
Income				
49900 · Uncategorized Income	115.00	10.00	105.00	1,050.0%
4000 · Dues	19,294.00	22,655.00	-3,361.00	-14.8%
4100 · Conf Income				
4101 · Registration	34,639.50	24,522.71	10,116.79	41.3%
4102 · Meals	2,500.00	0.00	2,500.00	100.0%
4103 · Iron In hat	3,780.00	1,243.00	2,537.00	204.1%
4104 · Auction	19,884.00	2,260.00	17,624.00	779.8%
4105 · Refund	-1,935.00	0.00	-1,935.00	-100.0%
4106 · Merchandise Sales	1,915.89	2,423.00	-507.11	-20.9%
Total 4100 · Conf Income	60,784.39	30,448.71	30,335.68	99.6%
4200 · Event Income				
4201 · Evt registration	1,212.36	2,239.00	-1,026.64	-45.9%
Total 4200 · Event Income	1,212.36	2,239.00	-1,026.64	-45.9%
4299 · Bank Interest	153.23	62.74	90.49	144.2%
4300 · Miscellaneous Income				
4305 · Merch/Memorabilia Sales	-487.10	70.00	-557.10	-795.9%
Total 4300 · Miscellaneous Income	-487.10	70.00	-557.10	-795.9%
Total Income	81,071.88	55,485.45	25,586.43	46.1%
Expense				
69800 · Uncategorized Expenses	0.00	7.00	-7.00	-100.0%
5000 · Magazine				
5001 · Magazine office	5,040.00	0.00	5,040.00	100.0%
5003 · Magazine postage	413.95	857.46	-443.51	-51.7%
5004 · Printing	2,361.64	2,660.79	-299.15	-11.2%
5005 · Magazine Editor	900.00	2,880.00	-1,980.00	-68.8%
Total 5000 · Magazine	8,715.59	6,398.25	2,317.34	36.2%
5050 · Web Expenses	1,105.90	155.93	949.97	609.2%
5100 · Conf expense				
5101 · Site/setup	4,919.77	1,930.00	2,989.77	154.9%
5102 · Demos	11,888.64	5,204.00	6,684.64	128.5%
5103 · Lodging	2,866.90	1,668.20	1,198.70	71.9%
5104 · Sales exp	3,032.98	2,423.00	609.98	25.2%
5106 · Food exp	5,992.16	11,665.00	-5,672.84	-48.6%
5107 · Supplies	1,964.60	5,489.83	-3,525.23	-64.2%
5108 · Misc conf exp	11,282.14	260.00	11,022.14	4,239.3%
Total 5100 · Conf expense	41,947.19	28,640.03	13,307.16	46.5%
5300 · Ed/Training				
5306 · Ed. Event Demonstrator	0.00	1,000.00	-1,000.00	-100.0%
5305 · Misc. Ed. Expense	0.00	2,478.00	-2,478.00	-100.0%
5304 · Workshop materials	0.00	300.00	-300.00	-100.0%
Total 5300 · Ed/Training	0.00	3,778.00	-3,778.00	-100.0%
5400 · Scholarships				
5410 · Other schools	400.00	200.00	200.00	100.0%
Total 5400 · Scholarships	400.00	200.00	200.00	100.0%
5500 · Library	42.14	0.00	42.14	100.0%

07/11/12

California Blacksmith Association
 Profit & Loss Prev Year Comparison
 April through June 2012

	Apr - Jun 12	Apr - Jun 11	\$ Change	% Change
6000 · Admin				
6070 · Processing Fees	0.00	315.00	-315.00	-100.0%
6015 · Secretary's Expense	0.00	7.95	-7.95	-100.0%
6013 · Registration	0.00	300.20	-300.20	-100.0%
6010 · Bookkeeping Expense	560.25	0.00	560.25	100.0%
6012 · Board meetings/travel	328.34	2,032.46	-1,704.12	-83.9%
6014 · Office expense	127.55	49.99	77.56	155.2%
6016 · Postage	44.17	112.85	-68.68	-60.9%
6018 · Officer Stipend	1,800.00	3,600.00	-1,800.00	-50.0%
6030 · Bank charges	209.35	76.94	132.41	172.1%
6040 · CC Discount Fees	1,560.58	810.86	749.72	92.5%
6050 · Lease, CC Machine	153.02	195.75	-42.73	-21.8%
6060 · Membership	523.93	105.00	418.93	399.0%
Total 6000 · Admin	5,307.19	7,607.00	-2,299.81	-30.2%
6100 · Ins				
6110 · Accident Insurance	0.00	1,201.50	-1,201.50	-100.0%
6112 · D & O Insurance	1,250.00	1,250.00	0.00	0.0%
6114 · Liability Insurance	0.00	3,045.00	-3,045.00	-100.0%
Total 6100 · Ins	1,250.00	5,496.50	-4,246.50	-77.3%
Total Expense	58,768.01	52,282.71	6,485.30	12.4%
Net Ordinary Income	22,303.87	3,202.74	19,101.13	596.4%
Net Income	22,303.87	3,202.74	19,101.13	596.4%

07/11/12

California Blacksmith Association
Spring Conference 2012 Profit & Loss
All Transactions

	<u>2012 Spring Conf</u>	<u>TOTAL</u>
Ordinary Income/Expense		
Income		
4100 · Conf income		
4101 · Registration	37,924.50	37,924.50
4102 · Meals	3,125.00	3,125.00
4103 · Iron in hat	3,800.00	3,800.00
4104 · Auction	19,639.00	19,639.00
4105 · Refund	-1,935.00	-1,935.00
4106 · Merchandise Sa...	1,530.89	1,530.89
Total 4100 · Conf income	<u>64,084.39</u>	<u>64,084.39</u>
Total Income	64,084.39	64,084.39
Expense		
5100 · Conf expense		
5101 · Site/setup	11,021.67	11,021.67
5102 · Demos	11,189.84	11,189.84
5103 · Lodging	2,866.90	2,866.90
5104 · Sales exp	3,032.98	3,032.98
5106 · Food exp	10,717.16	10,717.16
5107 · Supplies	1,070.00	1,070.00
5108 · Misc conf exp	9,971.64	9,971.64
Total 5100 · Conf expense	<u>49,870.19</u>	<u>49,870.19</u>
Total Expense	<u>49,870.19</u>	<u>49,870.19</u>
Net Ordinary Income	<u>14,214.20</u>	<u>14,214.20</u>
Net Income	<u>14,214.20</u>	<u>14,214.20</u>