## **Agenda/Minutes**

CBA Board Meeting January 21, 2017 McLellan's

## **Board members**

- 1. Herb Upham \*
- 2. John McLellan \*
- 3. Dave Carroll
- 4.Shawn Lovell
- 5. Tom Owens \*
- 6. Anton Standteiner
- 7. Francis Leidinger \*
- 8.Mike Mumford
- 9. Jack da Silva \* phone conf
- 10. Mark Kochan \*
- 11. Paul Boulay \*
- 12. Eric Chang \*

# \*Indicates present

#### **Guests:**

## Board members not attending:

Dave Carroll

**Anton Standteiner** 

Shawn Lovell

## **AGENDA**

- 1. Attendance Herb Upham
  - a. Roll: Board Members (7) Guests (2)
- 2. Approval of Agenda Herb Upham

Approved ...

- 3. Approval of Minutes Herb Upham
  - a. Approved by e-mail October 14, 2016 and posted on calsmith.org web site
- 4. Treasurer's Report Tom Owens

Treasurer's Report 9-30-2015

- 1. To summarize, the cash flow for the third fiscal quarter of the 2016-2017 year we received \$17,695.11 from dues and event income and \$34,352.95 in total expenses. This amounted to a loss of \$16,657.84. We have taken losses in every quarter this year. We had very little income from Oktoberfest. Both Roaring Camp and Wayne's World showed a little bit of income. We really need to watch our P & L and start achieving profits on events.
- 2. See the spread sheets on the 3 events.
- 3. I am preparing letters to be mailed out this month for the donations that were given during Spring Conference and Oktoberfest. Records are much better than we had last year so I should go much quicker even with the decrease in donations.
- 4. The Market was up and our Asset Management account is seeing an unrealized gain. The account stands at \$51,390.76
- 5. Finally, we need to build up our capital reserves. That means cutting back on some things or increasing our dues and event fees. We are dropping to an unhealthy level. We can't have an attitude that "If it's there we should spend it." Please consider this when scheduling an expense.
- 6. I have also provided a revised Spring Conference P&L. I've had some expenses trickling in since my first report and the profit on the event has been downgraded to \$8,577.96.
- 7. I received a donation of \$2000 From Jo Wegstein in the name of James W Fischer to the scholarship fund.

Thomas J. Owens

Treasurer

## **Committee Reports:**

1. Spring Conference 2017

ACTION: needs budget Tom to work with Dave Carrol to refine budget to be <u>e-mailed prior</u> to April(?) meeting ... Started, Tom to call after ABANA

Contacts Heather, etc ...

2. Spring Conference 2018 – Dennis Dusek

Placerville 2018 In planning stage, Paul Boulay is assisting

- 3. Membership Currently CBA has 1041 members and 313 that have not renewed
- 4. Magazine Editor Mike Mumford

Editor Inputs for CBA Jan 2017 board meeting 13 Jan 2017

1. <u>Magazine:</u> The 2017-2018 Calendar is in draft; we're trying to get it into final draft before the work on the March-April edition begins. The calendar will be put in the file to be ready to be mailed along with the May-June magazine edition.

Most of the major articles are ready for the March-April edition. We intend to close inputs on schedule (Jan. 20th). The major topic that is lagging right now is Spring Conference 2017 - waiting for inputs from the Spring Conference team.

We have a bid from another printing and mailing company, but we are still waiting on some additional information from them. Whatever information comes in will be reviewed with the CBA board when we have a complete package.

2. <u>Website:</u> There have been a number of routine website updates and postings/corrections. I realized that I had not been keeping Julia updated with calendar listings.

The major update to the website is the Store page. Julia has a draft page up, but we need to work with Tom to get a lot of details worked out. Jointly we had all decided to place it on hold until after the ABANA conference.

3. <u>Articles</u>: As always, I'm searching for more home-grown articles. (Every newsletter editor has this problem). Kindly help push people to create articles for us.

PLEASE: as always, do not assume that I hear about an event, class, or happening. I would much rather be told about something by many people than not know about it.

- 4. <u>Statistics</u>: The Jan-Feb edition printed 1,011 copies in the first print run. We averaged 915 print copies over the 2016 calendar year.
- 5. <u>Article reprints</u>: For the 2016 calendar year, we had 15 articles reprinted in other newsletters.

## 6. Magazine Content

6a. **Grant articles**. The Celeste Flores article will be in the March-April edition. There are several others pending, for which I have not received anything.

#### 6b. Instructor articles

Need to stay on top of this. I have several in various stages of completion. These include Ken Kuhn, and Kevin Lauritsen.

## 6c. My challenge to the board continues: help me find articles!

This doesn't mean you have to write: help me find writers/articles Please respond with a tip for "I thought everybody already knew this."

Do you know of a special demo, event, etc: let me know so that I can make arrangements to cover it.

Respectfully Submitted, Mike Mumford Editor, California Blacksmith Magazine

#### 5. Web Site Update:

Included in editor report

#### 6. Library – Alan Drew

Alan wants to resign, proposed Jesse Jensen as replacement, Needs to buy more storage containers

## Jesse Jensen Appointed 1/21/17 by President

#### 7. Grants – Dennis Dusek & Kirk McNeil

Two people have come forward asking for more information about the position of Grants. Lance Jenson and I have talked on the phone and Beth Holmberg message Kirk and I on Facebook. I sent a email to her about the position but have not received anything back. She did say she was taking a trip , so I don't know her return date.

Also Kirk McNeill is ready to step down from scholarships. 20 plus years is a good run. Thanks You Kirk for your service. So that said, I would like to recommend to the board that Lance and Beth as two people of interest. Lance Jenson would bring excellent management skills he has gained from his employment and time on the CBA board. If more information comes forward I can update at the board meeting.

Dennis Dusek

President to talk to Beth and Lance and appoint as appropriate.

#### 8. Education - Mark Kochan

Education Committee Report

Mark Kochan, Dave Carroll, Dan Perkins.

Dave is occupied preparing for Vista Spring Conference at the moment.

Beth Holmberg has been working with Dave and is preparing the SC Vista Education for the event.

I have spoken with Dave about what we need to bring to the event and they have asked us to bring the CBA trailer to get the extra forges and equipment needed for the event.

We have a plan in place to drive the trailer down early enough to set up prior to start

We will update the inventory after the tong workshop on Jan 21st.

We currently have good supplies of hearing protection, safety glasses, emergency first aid, safety signage etc.

I will be working with Ed South Dave/Beth to track the inventory and restock as needed.

Dan is working on the trailer equipment upgrade. We purchased a gas saver and whip for the acetylene set-up.

He will be setting it up. There was a problem with the initial order. It should be cleared up by the tong workshop.

We are planning to fab a bracket for the underside of the trailer to store the spare tire under the frame.

I am building a prototype gas forge that will use our existing 134 cfm blowers. If it is successful we can upgrade our current forges to more powerful165 cfm blowers when funds are available Est. \$1500

We are currently researching costs related to purchasing (10) 175 lb. anvils (custom cast / new). John Mc. should have more info on this topic.

We are not considering going to the board with a proposal until the new year (end of March) when funds become available.

Dennis Dusek has been planning the tong workshop. Everything seems to be well planned and under control. It should be a great event.

Mark Kochan Education Chair

Ed Events in planning: (BOD - Please help out with info on any events (not listed here) in planning that you want on the schedule)

Tong Workshop / Dusek Non CBA Ed (Austin Wrought Classes

/Jan thru May)

Feb. N/C\* \_\_\_\_\_Non CBA Ed (Burnham-Kidwel Copper at Fe

Gallery Sacramento 11& 12)

March Weaverville /Instructor Training /Aspery

Vista / Spring Conf. /Carroll April

Hard Rock Hammer-In Grass Valley /Perkins El Dorado County Fair -Placerville /Kochan N/C May June

N/C July

August Roaring Camp Railroad / Kochan

Sept/Oct Octoberfest / Kochan
Sept/Oct Wayne's World / McLarty
Nov. N/C N/C\_\_ Dec.

#### 9. Election Committee – John McLellan Paul Boulay

Jessy Wilson 22 Dan Perkins 50\* 60\* Shawn Lovell Francis Leidinger 50\*

Frank Golding 45 first runner-up

Dave Carroll 60\* 80 ballots received

#### Evaluate E-Mail as a voting tool...

10. Safety Committee - Georg O'Gorman, Jack da Silva

## Action: Changes presented by Jack are to be reviewed and respond to Jack by December 1, 2016 and approved at the January 21 meeting.

I have incorporated observations/issues of concern expressed that several folks sent to me regarding the CBA Safety Guidelines Lung update.

Thank you to all who contributed!

<sup>\*</sup>N/C not committed.

#### 2.3 Lung Protection/Conservation

## 2.3.1 General Blacksmithing/Forging

Hazards associated with blacksmithing that potentially can affect lung health are well known and should not be disregarded. The need to and benefits of protecting the lungs from exposure is clearly understood.

Whether working indoor or outside, proper fire management and being mindful of others nearby is always important. Working at the forge, particularly while using coal, discharges toxic fumes and particulates. Sufficient ventilation, (a good draft, use of a fan, effective vent hood), switching fuels to burning coke, charcoal or gas, wearing a respirator/dust mask, can help to reduce exposure to these hazards.

#### 2.3.2 Particulates/Smoke/Fumes

Sources for hazards affecting the lungs may include: the metal, how the metal is being shaped, other procedures employed, the fuel selected for heating, materials used to build the forge, the work area floor, (especially if dusty, loose, such as dirt) and/or how hot metal is quenched, cleaned or coated.

Be aware that heating any coated metal will burn off and release toxic fumes: zinc (galvanized), chromate surface treatment, paint, patina, other coatings, etc. Sources for toxic particles and/or fumes that could be inhaled include: grinding, disc cutoff saws, power/hand sanding, sand/bead blasting of rust or heat oxidation scale, chemical lubrication, cleaning, etching, coloration, glues, quenching oils and solvents, fraying forge materials, welding flux fumes, arc welding fumes, plasma/gas torch cutting, etc.

## 2.3.3 Indoor Gas Forging

Especially when operating a forge indoors, it is essential to maintain a sufficient fresh air source, utilize good ventilation and a functioning carbon monoxide monitor. Make sure that the gas forge interior is protected to minimize fraying of forge materials so that particles do not get into the air. Abrasion from sliding metal into and out of the forge scrapes the interior surfaces/walls, further damaging and degrading the forge interior, accelerating the deterioration process. Dense, high temperature, hard firebricks are best used in gas forge applications subjected to direct heat and abrasion, as they should not spall. Their inherent strength, although heavier, should provide superior durability for mechanical, chemical (fluxing from ash or slag), and/or thermal stresses (high temperature, rapid temperature changes). Refractory ceramic materials can be placed behind hard firebricks for insulation. Cutting and altering these brick may require tools similar to tile cutting equipment. Alternatives include materials that can be cast or rammed, which may provide for a similar function.

Softer, refractory ceramic bricks and insulating materials, are known to be easily damaged, will degrade and fray when directly exposed to heat and abrasion, releasing loose, toxic particles, (refractory wool, fiber board, soft refractory brick, etc.). Disadvantages of refractory ceramic materials include: difficulty to avoid damage, even when newly installed, particulate toxicity and is usually not repairable. Advantages include: lighter weight, good insulating capacities, lower thermal conductivity allowing for greater energy efficiency, ease of modification and will not hold heat like the dense, high temperature, hard fire bricks.

At minimum, make sure that exposed softer refractory ceramic materials used in a gas forge is contained/coated in some way to help reduce release of fiber and/or frayed particles from getting into the air. (Use ITC100 or similar product to coat forge refractory if it is not a solid refractory or hard ceramic firebrick)

## 2.3.4 Respirators/Dust Masks

Use of respirators and dust masks may be essential but they alone may not be sufficient. This is why passive or mechanical ventilation is very important for proper lung protection.

Respirators/dust Masks are the blacksmiths' personal line of defense against lung injury. Dust masks are generally disposable, provide only limited lung protection, a reduced duty cycle and must be replaced regularly (hours). Respirators are equipped with a non-disposable structure,

with multiple replacement cartridge filters available. These filters can be used in combination for longer and more comprehensive lung protection in various applications.

2.3.5 Respirators/Dust Masks Selection & Proper Fit

Respirators/Dust Masks must seal well against the skin to avoid leaks. Facial hair may defeat a proper seal against or over the face. Become familiar with how respirators/dust masks fit, their features, duty cycles, which filter(s) are required for specific/desired uses.

Selection of the respirators/dust masks should consider:

Intended use: grinding, large particles, sanding, small particulates, smoke, fumes, oil, plasma/gas torch cutting, welding fumes or vapors?

Do multiple filters need to be combined for your protection?

What is the duty cycle? (Hours, days, weeks).

Rating identification? (Such as N95, R95 or P100, etc.) (PEL, ACGIH, OSHA, NIOSH

Action: Jack to update refractory section and send to Herb to e-mail out for approval vote.

11. Policies and Procedures - John McLellan No new

## **Old Business:**

1. Replacement for Dennis Dusek as grants chair **Decide at Jan board meeting**President to call Beth and contact Lance to determine interest an appoint if interested

Hard-Rock Hammer-in event budget approved for 60 people, Eric Claussen, Mt Forge, Ian Brooks, Frank T. ... recommended event price to be \$150 Approved

#### **New Business:**

Nominate new Librarian:

Jesse Jensen appointed by president

#### **Correspondence:**

None other than routine e-mail and mail

**Comments and questions:** 

None ...

Adjourned: 11:55

3<sup>rd</sup> Ouarter P&L

	Oct - Dec 16
Ordinary Income/Expense	
Income	
4000 · Dues	5,015.00
4100 · Conf income	
4106 · Merchandise Sale	es <u>252.00</u>
Minutes a	oproved Jan 29 2017 Page 7

Total 4100 · Conf income	252.00
4200 · Event income	
4201 · Evt registration	2,091.50
4204 · Evt Iron in hat	1,418.00
4205 · Misc evt revenue	150.00
4207 · Evt Auction	9,290.00
Total 4200 · Event income	12,949.50
4298 · Unrealized Gain	1,180.59
4299 · Bank interest	1.00
4300 · Miscellaneous income	
4301 · Contributions/gifts	-2,058.00
4300 · Miscellaneous income - Other	350.00
Total 4300 · Miscellaneous income	-1,708.00
49900 · Uncategorized Income	5.02
Total Income	17,695.11
Gross Profit	17,695.11
Expense	
5000 · Magazine	
5001 · Magazine office	4,995.00
5003 · Magazine postage	102.93
5004 · Printing	2,631.92
5005 · Magazine Editor	900.00
Total 5000 · Magazine	8,629.85
5050 · Web Expenses	909.52
5100 · Conf expense	
5106 · Food exp	1,276.69
5108 · Misc conf exp	921.00
Total 5100 · Conf expense	2,197.69
5200 · Event expense	•
5201 · Evt site/setup	4,461.00
5202 · Evt demos	2,742.70
5206 · Evt food	4,520.83
5207 · Evt supplies	750.00
Total 5200 · Event expense	12,474.53
5300 · Ed/Training	
5305 · Misc. Ed. Expense	500.00
5306 · Ed. Event Demonstrator	1,550.00
5307 · Committee Stipend	1,500.00
Total 5300 · Ed/Training	3,550.00
5400 Scholarships and Grants	
5405 · Grants	3,000.00
Total 5400 · Scholarships and Grants	3,000.00
6000 · Admin	

6011 · Tax Preparation	596.00
6018 · Officer Stipend	1,800.00
6020 · Taxes & fees	60.00
6030 · Bank charges	296.85
6040 · CC Discount Fees	608.44
6050 · Lease, CC Machine	230.07
Total 6000 · Admin	3,591.36
Total Expense	34,352.95
Net Ordinary Income	-16,657.84
Net Income	-16,657.84

Previous year P&L

		Apr 1, '16 - Jan 16, 17	Apr 1, '15 - Jan 16, 16	\$ Change	% Chang
Ordi	nary Income/Expense				
	Income				
	4000 · Dues	12,281.07	18,867.84	- 6,586.7 7	- 34.91
	4100 · Conf income				
	4101 · Registration	39,765.47	36,028.33	3,737.1 4	10.37
	4103 · Iron in hat	1,412.00	2,439.00	- 1,027.0 0	- 42.11
	4104 · Auction	13,488.41	14,294.76	-806.35	-5.64
	4105 · Refund	-1,342.01	-1,072.00	-270.01	- 25.19
	4106 · Merchandise Sales	5,344.00	8,776.40	3,432.4 0	39.11
	4110 · Misc conf revenue	408.00	409.00	-1.00	-0.24
	4100 · Conf income - Other	0.00	422.00	-422.00	- 100.0
	Total 4100 · Conf income	59,075.87	61,297.49	2,221.6 2	-3.62
	4200 · Event income				
	4201 · Evt registration	22,151.20	24,096.27	- 1,945.0 7	-8.07
	4204 · Evt Iron in hat	1,418.00	879.00	539.00	61.32
	4205 · Misc evt revenue	150.00	0.00	150.00	100.0

4207 · Evt Auction	9,290.00	4,365.00	4,925.0 0	112.83 %
4200 · Event income - Other	775.00	0.00	775.00	100.0%
Total 4200 · Event income	33,784.20	29,340.27	4,443.9 3	15.15%
4298 · Unrealized Gain	1,744.70	-997.84	2,742.5 4	274.85 %
4299 · Bank interest	6.38	23.10	-16.72	- 72.38%
4300 · Miscellaneous income				
4301 · Contributions/gifts	-2,058.00	0.00	- 2,058.0 0	100.0%
4300 · Miscellaneous income - Other	350.00	0.00	350.00	100.0%
Total 4300 · Miscellaneous income	-1,708.00	0.00	- 1,708.0 0	100.0%
49900 · Uncategorized Income	5.02	0.00	5.02	100.0%
Total Income	105,189.24	108,530.86	- 3,341.6 2	-3.08%
Gross Profit	105,189.24	108,530.86	- 3,341.6 2	-3.08%
Expense				
5000 · Magazine				
5001 · Magazine office	12,475.00	12,220.00	255.00	2.09%
5003 · Magazine postage	695.00	729.63	-34.63	-4.75%
5004 · Printing	13,917.93	14,309.48	-391.55	-2.74%
5005 · Magazine Editor	2,700.00	2,700.00	0.00	0.0%
Total 5000 · Magazine	29,787.93	29,959.11	-171.18	-0.57%
5050 · Web Expenses	3,457.85	5,485.57	- 2,027.7 2	- 36.97%
5100 · Conf expense				
5101 · Site/setup	8,278.50	17,796.67	9,518.1 7	- 53.48%
5102 · Demos	23,850.60	18,810.00	5,040.6	26.8%
5103 · Lodging	9,561.95	14,689.59	- 5,127.6 4	- 34.91%
5104 · Sales exp	1,424.25	1,209.09	215.16	17.8%
5106 · Food exp	1,276.69	8,996.92	- 7,720.2 3	- 85.81%
5107 · Supplies	4,647.17	6,624.58	1,977.4 1	29.85%

5108 · Misc conf exp	4,000.48	8,707.76	-	-
STOO THIS CONTEXP	1,000110		4,707.2	54.06%
			8	
5109 · Adv.to conf. mgr.	200.00	0.00	200.00	100.0%
5100 · Conf expense - Other	0.00	705.89	-705.89	100.0%
Total 5100 · Conf expense	53,239.64	77,540.50	24,300. 86	31.34%
5200 · Event expense				
5201 · Evt site/setup	4,461.00	3,923.66	537.34	13.7%
5202 · Evt demos	4,928.87	7,104.01	- 2,175.1 4	- 30.62%
5203 · Evt lodging	542.52	1,236.12	-693.60	- 56.11%
5204 · Evt sales exp	0.00	200.00	-200.00	- 100.0%
5206 · Evt food	8,846.83	9,590.99	-744.16	-7.76%
5207 · Evt supplies	750.00	1,715.66	-965.66	- 56.29%
5200 · Event expense - Other	768.44	0.00	768.44	100.0%
Total 5200 · Event expense	20,297.66	23,770.44	- 3,472.7 8	- 14.61%
5300 · Ed/Training				
5303 · Instructor training	540.84	0.00	540.84	100.0%
5304 · Workshop materials	898.28	0.00	898.28	100.0%
5305 · Misc. Ed. Expense	8,676.90	2,000.00	6,676.9	333.85 %
5306 · Ed. Event	1,550.00	1,765.00	-215.00	-
Demonstrator	4.000.00		4 000 0	12.18%
5307 · Committee Stipend	4,800.00	0.00	4,800.0 0	100.0%
Total 5300 · Ed/Training	16,466.02	3,765.00	12,701. 02	337.34 %
5400 · Scholarships and Grants				
5405 · Grants	5,975.00	7,000.00	- 1,025.0 0	- 14.64%
Total 5400 · Scholarships and Grants	5,975.00	7,000.00	- 1,025.0 0	- 14.64%
5650 · Promotions	5,531.25	5,236.82	294.43	5.62%
5800 · Safety, Ed/Training	0.00	328.07	-328.07	- 100.0%
6000 · Admin				

		6010 · Bookkeeping Expense	0.00	399.90	-399.90	100.0%
		6011 · Tax Preparation	596.00	574.00	22.00	3.83%
		6012 · Board meetings/travel	1,641.30	1,992.74	-351.44	- 17.64%
		6014 · Office expense	0.00	267.99	-267.99	- 100.0%
		6015 · Secretary's Expense	221.12	476.94	-255.82	- 53.64%
		6016 · Postage	-12.70	201.97	-214.67	- 106.29 %
		6018 · Officer Stipend	5,400.00	7,200.00	- 1,800.0 0	-25.0%
		6020 · Taxes & fees	60.00	60.00	0.00	0.0%
		6030 · Bank charges	608.00	412.91	195.09	47.25%
		6040 · CC Discount Fees	2,472.55	997.54	1,475.0 1	147.87 %
		6050 · Lease, CC Machine	796.74	797.10	-0.36	-0.05%
		6060 · Membership	0.00	2,640.00	2,640.0 0	100.0%
		6065 · Contributions/Donations	500.00	0.00	500.00	100.0%
	Te	otal 6000 · Admin	12,283.01	16,021.09	3,738.0 8	23.33%
	6:	100 · Ins				
		6114 · Liability insurance	2,702.00	0.00	2,702.0 0	100.0%
		6100 · Ins - Other	0.00	2,702.00	2,702.0 0	100.0%
	To	otal 6100 · Ins	2,702.00	2,702.00	0.00	0.0%
	62	200 · Special Projects	0.00	1,510.34	- 1,510.3 4	100.0%
		6900 · Reconciliation iscrepancies	3.50	97.00	-93.50	- 96.39%
	Total	Expense	149,743.86	173,415.94	- 23,672. 08	13.65%
	et Ordinar	y Income	-44,554.62	-64,885.08	20,330. 46	31.33%
Net I	ncome		-44,554.62	-64,885.08	20,330. 46	31.33%

Assets

Jan 16, 17

**ASSETS** 

Current Assets	
Checking/Savings	
1000 · Checking	
New Merchant Acct.	1,476.15
1005 · Main Checking 2865	-1,199.14
1035 · Library Acct 8622	118.97
1050 · Sect. Acct 6404	2,140.85
1000 · Checking - Other	1,464.45
Total 1000 · Checking	4,001.28
1100 · Savings	
1105 · Savings 0334	3,648.91
1106 · Toomey Memorial	2,019.62
1115 · Bedayn Thomson	2,548.17
Total 1100 · Savings	8,216.70
1170 · Edward Jones Asset Acct.	51,390.76
Total Checking/Savings	63,608.74
Total Current Assets	63,608.74
TOTAL ASSETS	63,608.74
LIABILITIES & EQUITY	0.00

#### RC Hammer in

From: Frank Golding

**To:** Tom Owens; Thomas Owens **Subject:** Hammer-in budget

Date: Friday, September 30, 2016 10:26:28 AM

Hi Tom,

I have finally worked out the final numbers for the hammer-in at Roaring camp.

We received \$3,748.00 through the on-line registration

I was cut a check to cover Brett's room in the amount of \$542.52

I was also cut a check for the banquet in the amount of \$526.00

Brett was cut a check in the amount of \$800.00

John was cut a check in the amount of \$1,386.17

I spent \$700.00 on coal/coke

I have a check from Russ Jones (for the CBA) in the amount of \$192.50

I have a check form the auction from Russ (for the CBA) in the amount of \$36.00

We received cash from the auction in the amount of \$415.00

We received cash from registration in the amount of \$175.00

We received cash from the IITH in the amount of \$313.00

If I did my math correctly \$ need to write a check to the CBA in the amount of \$903.00

And the net for the event is \$21.81

Later I will send you a summary of what I donated to the event such as the shade structures and the \$ amount, and if you would then send me something in writing

indication my donation, I can then use it for my taxes.

Please check my numbers and let me know if this looks correct.

I will bring the checks to October-fest. If you will not be there please let me know and send me your address so I can mail them to you.

Cheers,

Frank

PS: Next year when we do the event, I hope to have a better budget. I had not planned on having two paid demonstrators for the first event, so I will be sure to capture the demonstrator fees and the cost of their lodging for the next budget

## Wayne's world

Final report for WW 2016. Tony Swanton demonstrating blades and knives

	Planned	Actual
Price for early full event	100	100
Price for early Sat only	70	70
Price for late full event	120	120
Price for late Sat only	90	90
Attendance breakdown		
Early reg full event online	15	11
Late reg full event online	0	3
Early reg Sat only online	0	0
Late Sat only online	0	3
Paid at gate for Sat/Sun with cash	0	1
Paid at gate Saturday only with cash	0	0
Total attendance	15	18
Food breakdown		
Number of meals	15	15
cost for 5 meals	45	45
food total	675	675
Event cost breakdown		
material	0	0

propane	100	93.44
porta potty (1)	120	110
abrasives	0	45
demonstrator	350	425
trash	140	0
electric	0	100
Misc. last minute needs	<b>7</b> 5	0
Cost of meals, total	675	675
Total of ALL costs	1460	1448.44
Event income breakdown		
Online gate sales	1500	1730
Income from Sat/Sun AT THE GATE sales		120
Income from Sat only AT THE GATE sales		0
Total income from ALL gate sales	1500	1850
Cash received in hand at event		
	Cash gate sales	120
	Iron in hat	170
	Auction	510
Total cash received in hand, gate, auctio	n, Iron in hat	800
Total income, ALL sources combined		2650
Total Expenses ALL combined		1448.44
Income less Expenses for a net profit of		1201.56
Total costs paid in advance by Wayne Parris		1448.44
Total in hand cash from event		800
Total reimbursement due to Wayne Parris		648.44
2016 Spring Conf revised		
Minutes appro	ved Jan 29 20	1 7 Page 15

	2016 Spring Conference	TOTAL
Ordinary Income/Expense		
Income		
4100 · Conf income		
4101 · Registration	38,845.47	38,845.47
4103 · Iron in hat	1,412.00	1,412.00
4104 · Auction	13,488.41	13,488.41
4105 · Refund	-1,342.01	-1,342.01
4106 · Merchandise		
Sales	5,344.00	5,344.00
4110 · Misc conf revenue	408.00	408.00
Total 4100 · Conf income	58,155.87	58,155.87
Total Income	58,155.87	58,155.87
Gross Profit	58,155.87	58,155.87
Expense		
5050 · Web Expenses	5.98	5.98
5100 · Conf expense		
5101 · Site/setup	8,278.50	8,278.50
5102 · Demos	23,850.60	23,850.60
5103 · Lodging	9,561.95	9,561.95
5107 · Supplies	3,907.20	3,907.20
5108 · Misc conf exp	3,773.68	3,773.68
5109 · Adv.to conf. mgr.	200.00	200.00
Total 5100 · Conf expense	49,571.93	49,571.93
Total Expense	49,577.91	49,577.91
Net Ordinary Income	8,577.96	8,577.96
Net Income	8,577.96	8,577.96

# All event report

			Wayne's World 2016	Oktoberfest 2016	Roaring Camp Hammer-in	TOTAL
Ordinary I	ncome/Expense					
Income						
	4000 · Dues		0.00	155.00	0.00	155.00
	4200 · Event income					
		4201 · Evt registration	1,230.00	15,255.00	4,729.50	21,214. 50
		4204 · Evt Iron in hat	0.00	1,418.00	0.00	1,418.0 0
		4205 · Misc evt revenue	0.00	150.00	0.00	150.00
		4207 · Evt Auction	0.00	4,830.00	0.00	4,830.0 0
		4200 · Event income - Other	500.00	275.00	0.00	775.00
	Total 4200 · Event income		1,730.00	21,928.00	4,729.50	28,387. 50

	4300 · Miscellaneous income					
	Income	4301 · Contributions/gifts	0.00	-2,058.00	0.00	2,058.0 0
	Total 4300 · Miscellaneous income		0.00	-2,058.00	0.00	2,058.0 0
Total Income			1,730.00	20,025.00	4,729.50	26,484. 50
Gross Profit			1,730.00	20,025.00	4,729.50	26,484. 50
Expense						
	5100 · Conf expense					
		5106 · Food exp	0.00	1,276.69	0.00	1,276.6 9
		5107 · Supplies	0.00	528.00	0.00	528.00
	Total 5100 · Conf expense		0.00	1,804.69	0.00	1,804.6 9
	5200 · Event expense					
		5201 · Evt site/setup	0.00	4,461.00	0.00	4,461.0 0
		5202 · Evt demos	0.00	2,742.70	2,186.17	4,928.8 7
		5203 · Evt lodging	0.00	0.00	542.52	542.52
		5206 · Evt food	0.00	8,320.83	526.00	8,846.8 3
		5207 · Evt supplies	0.00	0.00	750.00	750.00
		5200 · Event expense - Other	648.44	0.00	120.00	768.44
	Total 5200 · Event expense		648.44	15,524.53	4,124.69	20,297. 66
	5300 · Ed/Training					
		5306 · Ed. Event Demonstrator	0.00	1,550.00	0.00	1,550.0 0
	Total 5300 · Ed/Training		0.00	1,550.00	0.00	1,550.0 0
Total Expense			648.44	18,879.22	4,124.69	23,652. 35
Net Ordinary Income			1,081.56	1,145.78	604.81	2,832.1 5
Net Income			1,081.56	1,145.78	604.81	2,832.1 5